

RESULT JANUARY-SEPTEMBER 2009
November 3, 2009



Mr. Kim Gran
President and CEO
Nokian Tyres plc

INDEX

1. General overview of 1-9/2009
 - Introduction
 - Market overview
 - Nokian Tyres performance
2. Nokian Tyres financial performance
3. Profit centres
4. Russia
5. Nokian Tyres going forward
6. Appendixes

GENERAL OVERVIEW OF 1-9/2009

Introduction

	Results			Results			Results
In EUR millions	7-9/09	7-9/08	Change (%)	1-9/09	1-9/08	Change (%)	2008
Net Sales	204.1	282.8	-27.8%	550.8	813.2	-32.3%	1,080.9
Operating result	43.7	71.9	-39.2%	61.2	200.5	-69.5%	247.0
Margin (%)	21.4%	25.4%		11.1%	24.7%		22.9%
Result before tax	32.1	67.5	-52.5%	26.7	185.9	-85.6%	173.8
Result for the period	27.5	52.4	-47.5%	29.0	151.5	-80.8%	139.9
Margin (%)	13.5%	18.5%		5.3%	18.6%		12.9%
EPS (EUR)	0.22	0.42	-47.5%	0.23	1.22	-80.9%	1.12
RONA (%)				8.6%	26.0%		20.5%
Rolling 12 months							
Cash Flow II	-37.5	-141.8	+73.5	-126.1	-288.7	+56.3%	9.5
Gearing (%)				72.0%	63.6%		41.0%

Summary

- Uncertainty in the market continues, some signs of a slow recovery
- Sales and EBIT improved clearly in Q3/2009 vs. Q2/2009 (although down vs. Q3/2008)
 - Winter tyre preseason deliveries
 - Restocking of heavy tyre OE customers
 - Production restructuring
 - Reduced raw material costs
 - Wages and salaries cut by 30.6 m€ in 1-9/2009 y.o.y.
 - Fixed costs excl. salaries cut by 17.5 m€ in 1-9/2009 y.o.y.
- Cash flow improved by 162.6 m€ in 1-9/2009 y.o.y.

Outlook for 2009

- Overall demand still comparatively low
- Recovery of profitability supported by
 - Increasing share of Russian production
 - Structural changes and cost cutting
- Year 2009 estimates:
 - Net sales 760-810 m€ in 2009
 - Clearly improved profitability in H2/2009 vs. H1/2009
 - Operating margin in Q4/2009 lower than Q3/2009 due to weaker mix in sales and production
 - Cash flow to improve significantly vs. 2008
 - Net sales and EBIT significantly below 2008

GENERAL OVERVIEW OF 1-9/2009

Market overview

Car tyres – tyre markets clearly down

- The financial crisis and low car sales reduced tyre demand
 - Drastically in Russia and CIS and clearly in Nordic countries
- Tyre manufacturers implemented significant price increases to offset currency devaluations in Russia, Ukraine, Sweden and Norway
 - Prices increased in local currencies
 - Prices of winter tyre resisted the general price erosion better than summer tyres
- USA introduced a three-year duty program for Chinese car tyres
 - Puts pressure on economy segment summer tyre prices on all non-US markets
- Market environment more competitive than in previous years

Heavy tyres – machinery and equipment production declined

- Production of forestry and other machinery in severe recession which decreased heavy tyre demand to less than one-half compared to 2008
- Demand started to recover slowly at the end of the period

Raw materials and currencies

- Raw material prices decreased from Q4/2008 to the end of Q2/2009 and then stabilized
- Pressure for raw material price increases mounting since Q3/2009
- Currencies on Nokian Tyres' core markets (excl. Ukraine) have stabilized since early 2009 and show some signs of strengthening

GENERAL OVERVIEW OF 1-9/2009

Nokian Tyres performance

Sales and market position

- + Winter tyre market share improved in Nordic countries, North America & Central and Eastern Europe
- + Clear sales growth in North America
- + Launch and clear test victories of Nokian Hakkapeliitta 7 boosted sales
- + Winter tyre price increases in local currencies implemented on all markets
- Sales volumes decreased in all product groups
- Receivable risks and carry-over inventories limited deliveries to distribution

Profitability and cash flow

- + Cash flow improved by 162.6 m€ vs. 1-9/2008
- + Wages and salaries down 30.6 m€ vs. 1-9/2008
- + Fixed costs excl. salaries down 17.5 m€ vs. 1-9/2008
- + Trade receivables reduced by 189.9 m€ vs. 1-9/2008
- + Raw material cost in line with 1-9/2008 (reduced by 20% in Q3/2009 vs. Q3/2008)
- + Higher share of Russian production offset effects of low capacity utilisation
- Weaker sales, sales mix and ASP lowered profitability
- Devaluations in core markets diluted results

Production volumes

- + Measures to adjust production to reduced demand and to cut inventory implemented
- Lower utilisation of existing production capacity reduced productivity

Service capacity

- + Vianor expanded to 585 outlets; increase by 44 outlets in 7-9/2009
- + First Vianor shops opened in Germany and in Moldova

INDEX

1. General overview of 1-9/2009
2. Nokian Tyres financial performance
 - Operating result per quarter
 - Gross sales by market area
 - Raw material price and cost development
 - Capex
3. Profit centres
4. Russia
5. Nokian Tyres going forward
6. Appendixes

FINANCIAL PERFORMANCE

Group operating result per quarter 2005-2009

1-9/2009

Net sales 550.8 m€

(813.2 m€), -32.3%

EBIT 61.2 m€,

(200.5 m€), -69.5%

7-9/2009

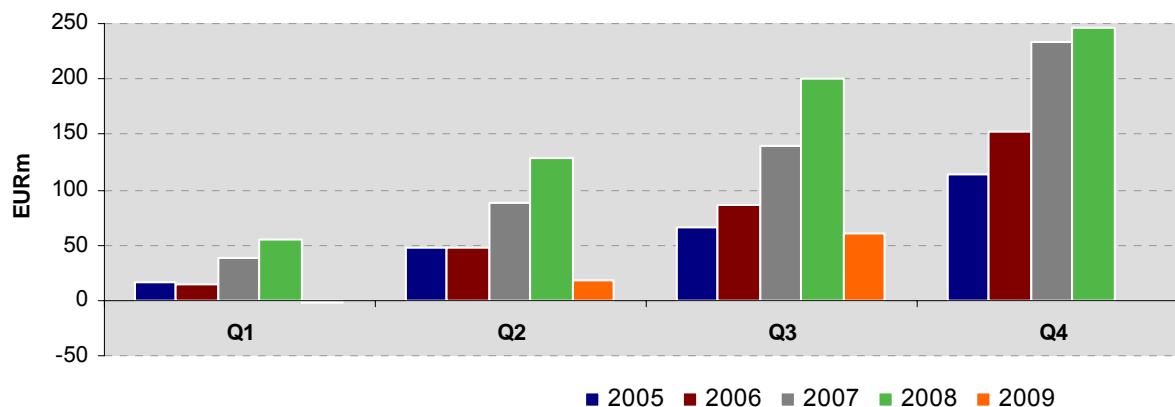
Net sales 204.1 m€

(282.8 m€), -27.8%

EBIT 43.7 m€

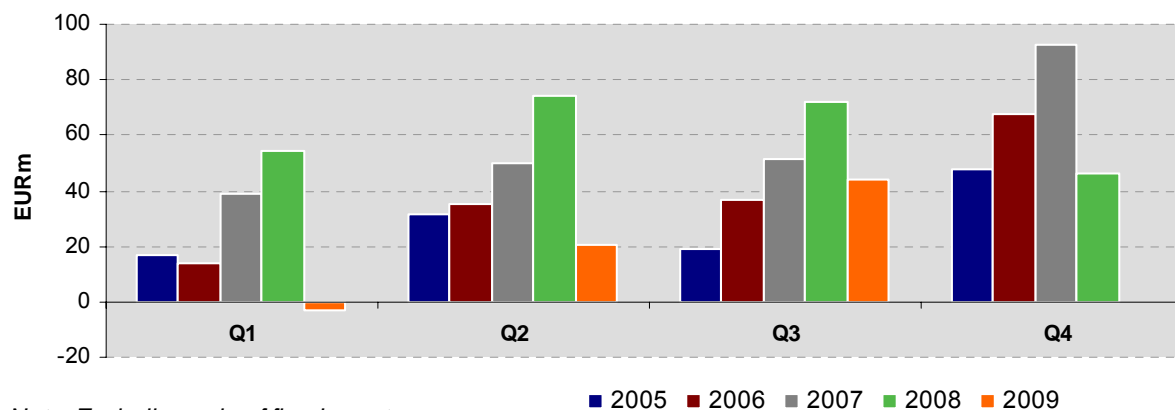
(71.9 m€) -39.2%

Cumulative operating result per quarter (m€)



Note: Excluding sale of fixed assets

Group operating result per quarter (m€)

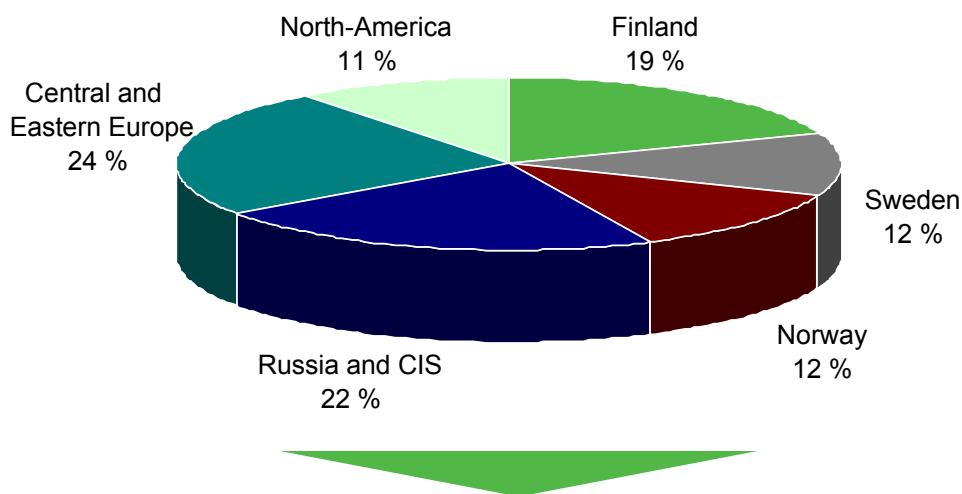


Note: Excluding sale of fixed assets

FINANCIAL PERFORMANCE

Gross sales by market area 1-9/2009

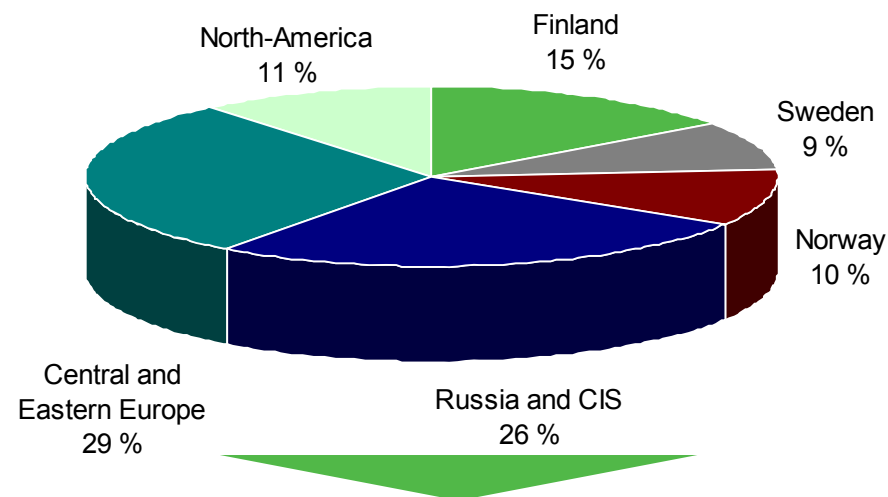
Sales of Nokian Tyres Group



Sales development in euros

■ Nordic countries	-22.2%
■ Russia and CIS	-63.1%
■ Central and Eastern Europe	-0.2%
■ North America	+11.5%

Sales of Manufacturing Units



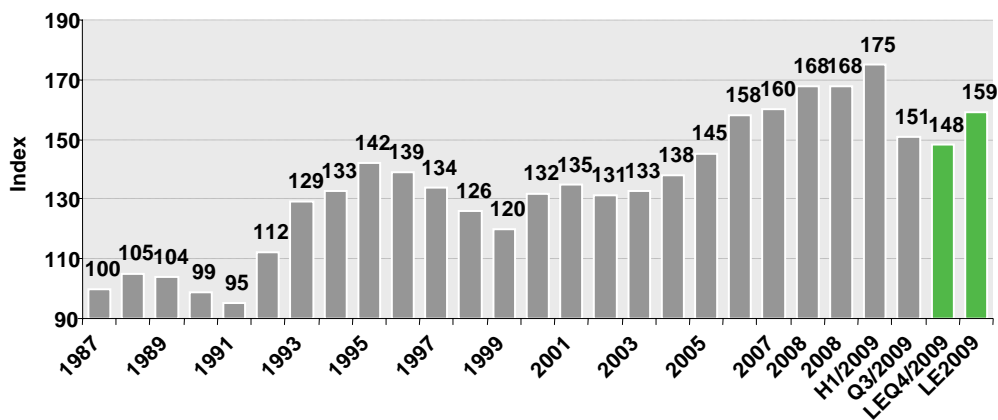
Sales development in euros

■ Nordic countries	-27.4%
■ Russia and CIS	-63.2%
■ Central and Eastern Europe	-0.5%
■ North America	+8.1%

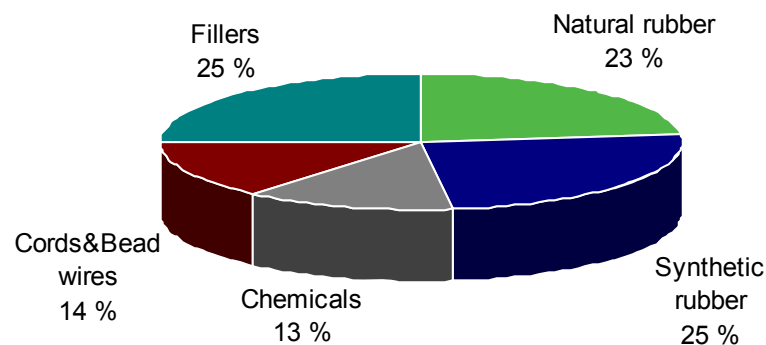
FINANCIAL PERFORMANCE

Raw material price and cost development

Raw material price development index 1987-E2009



Value of raw material consumption (%)



- Nokian Tyres' raw material cost (eur/kg) decreased
 - by 1% in 1-9/2009 vs. 1-9/2008
 - by 20% in Q3/2009 vs. Q3/2008
 - by 15% in Q3/2009 vs. Q2/2009
- Nokian Tyres' raw material cost is estimated to decrease
 - by approximately 20% in H2/2009 compared to H1/2009
 - by approximately 9% in 2009 vs. 2008

FINANCIAL PERFORMANCE

Capex 2009 → adjusted to maximise cash flow and utilise existing capacities; cut investment by 96 m€ vs. 2008

Russia

- Capacity ramp-up and investments
 - 7 lines installed
 - No additional lines to be installed in 2009
 - Production lines 8-10 subject to demand

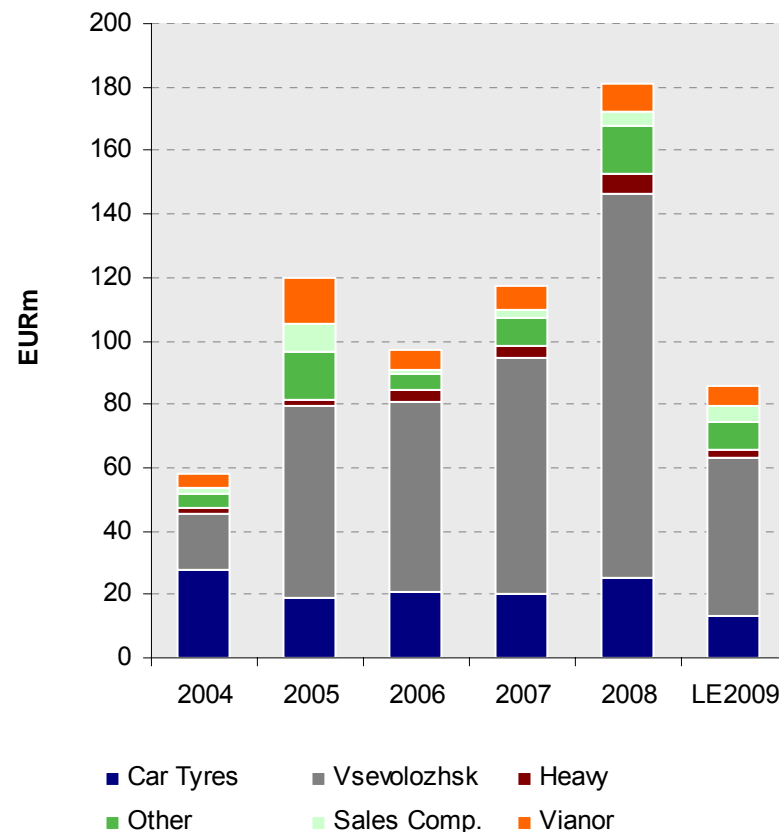
Investments in 1-9/2009

- 76.9 m€ (114.2 m€)
- Mainly investments in Russian factory

Estimated investments for 2009

- Approximately 85 m€ (181.2 m€)
- Share of investments in Russia: 50 m€ (121 m€)

Nokian Tyres Capital Expenditures (m€)



INDEX

1. General overview of 1-9/2009
2. Nokian Tyres financial performance
3. Profit centres
 - General overview of 1-9/2009
 - Passenger Car Tyres
 - Heavy Tyres
 - Truck Tyres
 - Vianor
4. Russia
5. Nokian Tyres going forward
6. Appendixes

PROFIT CENTRES

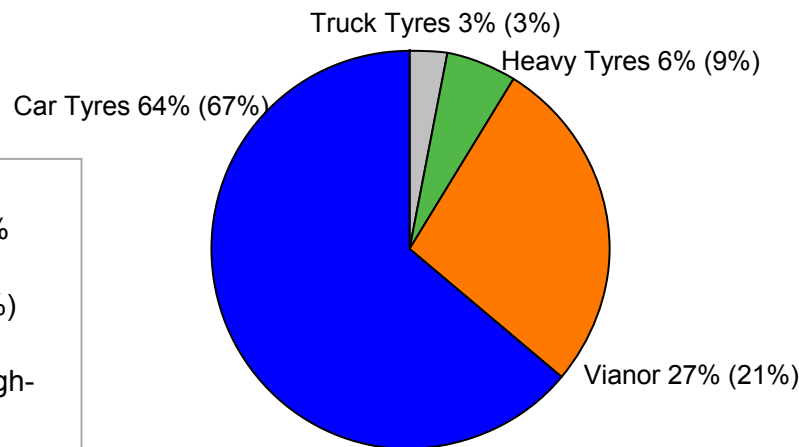
General overview of 1-9/2009



Nokian Hakkapeliitta 7

Net sales 550.8 m€; -32.3%

Operating result 61.2 m€; -69.5%



Car tyres

- **Net sales:** 391.7 m€; -34.5%
- **EBIT:** 78.1 m€; -61.3%
- **EBIT margin:** 19.9% (33.7%)
- **Key products:** studded and non-studded winter tyres, high-speed summer tyres
- **Key markets:** Nordic, Russia and CIS countries, Eastern Europe, North America

YEAR 2009

- Improve cash flow significantly
- Sales growth in western markets
- Secure positions in Russia & CIS and Nordic countries
- Maintain price levels
- Restructure production



Vianor

- **Net sales:** 168.7 m€; -12.0%
- **EBIT:** -10.8 m€; -61.5%
- **EBIT margin:** -6.4% (-3.5%)
- 585 sales outlets in 17 countries in Nokian Tyres' core markets

YEAR 2009

- Expand the chain
- Adjust costs to lower market demand

Truck tyres

- **Net sales:** 19.2 m€; -21.3%
- **Key products:** truck tyres and retreading materials

Heavy Tyres

- **Net sales:** 34.8 m€; -55.3%
- **EBIT:** -2.2 m€; -114.4%
- **EBIT margin:** -6.4% (19.9%)
- **Key products:** tyres for forestry, industrial and agricultural machinery

YEAR 2009

- Reduced production
- Defend key market positions
- New products and services
- Positive Cash flow



Nokian Forest Rider

PROFIT CENTRES

Passenger car tyres 1-9/2009

Performance in 1-9/2009

- + Sales grew in North America and in Central & Eastern Europe
- + Winter tyre market share improved in Nordic countries, North America and also in Central and Eastern Europe
- + Profitability improved due to the streamlining measures, decreased raw material cost and increased share of Russian production
- + Raw material cost decreased clearly in Q3/2009 vs. Q2/2009
- + Significantly improved cash flow due to decreased investments, inventories and trade receivables
- + New key product launches; e.g. Nokian Hakkapeliitta 7
- Sales decreased significantly in Russia and CIS
- Weaker country and sales mix → weaker ASP
- Currency devaluations in core markets in weakened profits

Key actions and targets for 2009

- Improve cash flow significantly
 - Collect receivables
 - Cut inventories
 - Cut production at year-end – production stop at Nokia and Vsevolozhsk
 - Cut fixed costs
- Improve productivity, utilize the most feasible capacities
- Defend brand and price position
- Secure position in Russia and CIS
- Improve sales mix utilising winter tyre season

→ Utilize opportunities and improve cash flow

Net sales:

Q1-Q3/09: 391.7 m€ (597.8 m€); -34.5%

Q3/09: 146.7 m€ (212.1 m€); -30.8%

EBIT:

Q1-Q3/09: 78.1 m€ (201.7 m€); -61.3%

Q3/09: 43.3 m€ (72.9 m€); -40.6%

EBIT margin:

Q1-Q3/09: 19.9% (33.7%)

Q3/09: 29.5% (34.4%)



Nokian Hakkapeliitta 7
NEW 2009

PROFIT CENTRES

Heavy Tyres 1-9/2009

Performance in 1-9/2009

- + Adjustments in production were implemented and cost savings started to become visible
- + Inventories decreased significantly and cash flow improved
- + Raw material cost decreased
- + Orders started to recover gradually
- + ASP on previous year's level
- Exceptionally low heavy tyre demand and sales
- Lower productivity due to excessive capacity

Key actions and targets for 2009

- Create positive cash flow
- Optimise production and costs to lower demand
- Gradually improve production volumes and productivity
- Accelerated development of new products
- Improve service concepts and logistics to distribution network
- Bring in new customers
- Maximize production and sales of radial products

→ **Focus on cash flow and restructuring operations**

Net sales:

Q1-Q3/09: 34.8 m€ (77.8 m€); -55.3%

Q3/09: 12.0 m€ (24.4 m€); -50.7%

EBIT:

Q1-Q3/09: -2.2 m€ (15.5 m€); -114.4%

Q3/09: 1.8 m€ (4.1 m€); -55.3%

EBIT margin:

Q1-Q3/09: -6.4% (19.9%)

Q3/09: 15.1% (16.7%)



Nokian Forest Rider

Performance in 1-9/2009

- + Market shares improved in core markets
- + Lower inventories
- + Renewed and wider truck tyre range
- Lower truck tyre demand, including retreaded tyres

Key actions and targets for 2009

- Utilize the stronger winter product range
- Increase sales further in Nordic countries, Russia and CIS
- Open new sales channels in Eastern Europe
- Improve off-take contract manufacture and logistics further
- Product launches

→ **Utilize group synergies and complement the product portfolio**

Net sales:

Q1-Q3/09: 19.2 m€ (24.4 m€), -21.3%

Q3/09: 9.7 m€ (12.0 m€); -20%



Nokian Hakkapeliitta Truck F
NEW 2009

PROFIT CENTRES

Vianor 1-9/2009

Performance in 1-9/2009

- + Vianor chain expanded to 585 outlets; addition of 44 in Q3/2009
- + Vianor's market shares improved in Nordic countries
- + Restructuring and cost cuts implemented
- + Fixed costs and inventories decreased, cash flow improved
- + Operating result of Q3/2009 in par with Q3/2008
- Lower sales due to the economic slowdown
- EBIT decreased due to lower sales with a relatively fixed structure

Key actions and targets for 2009

- Utilize winter tyre season, improve sales and defend market shares
- Maintain tyre prices
- Cost control in equity owned shops
- Create positive cash flow
- Increase sales of fast fit, tyre hotels and other services
- Continue to expand the network and the number of partners.
Target: 585 → over 600 shops by end 2009

→ Cement and improve market leader position as a distributor

Net sales:

Q1-Q3/09: 168.7 m€ (191.8 m€); -12.0%

Q3/09: 57.3 m€ (64.5 m€); -11.2%

EBIT:

Q1-Q3/09: -10.8 m€ (-6.7 m€); -61.5%

Q3/09: -2.2 m€ (-2.2 m€); 1.7%

EBIT margin:

Q1-Q3/09: -6.4% (-3.5%)

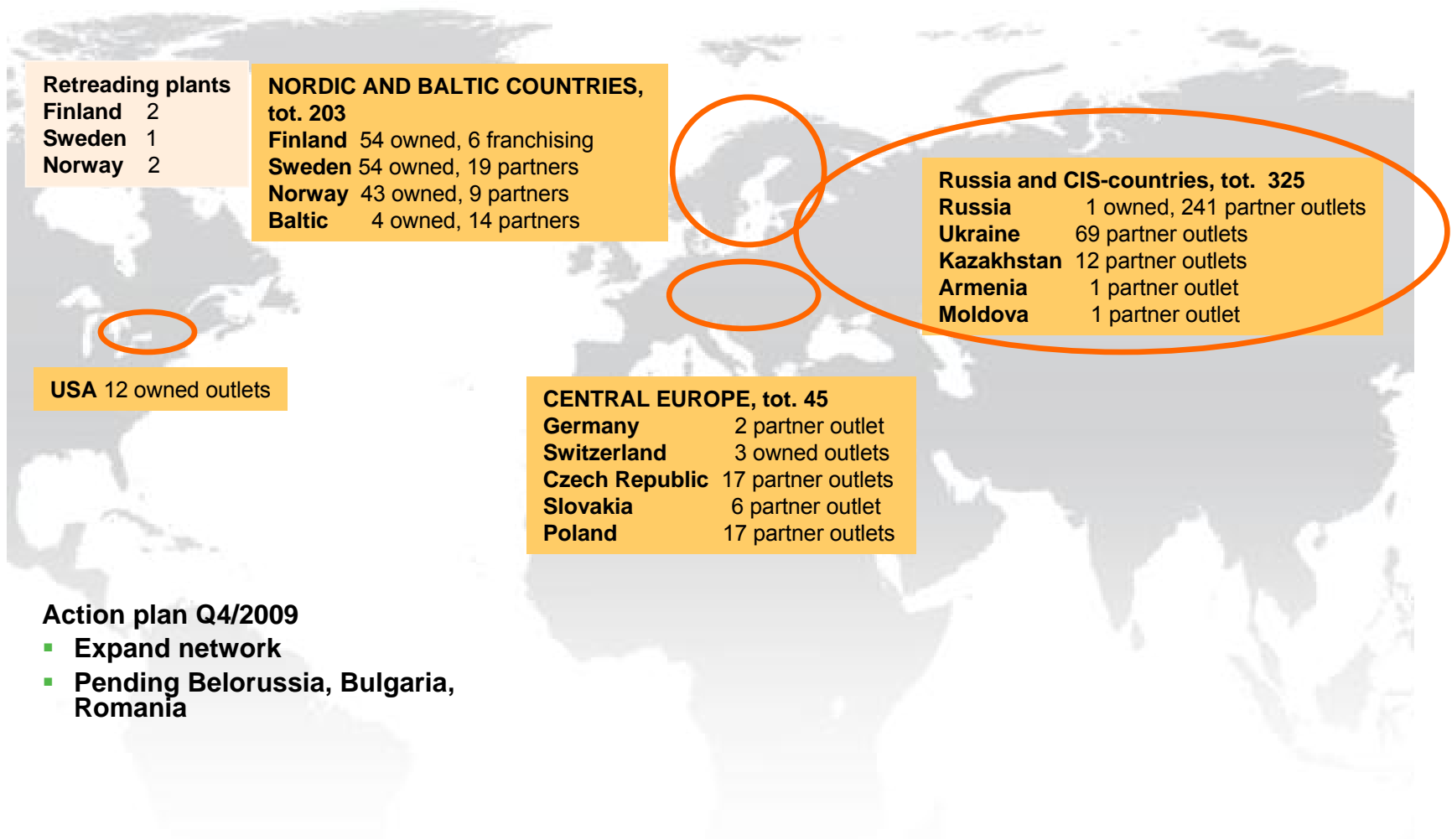
Q3/09: -3.8% (-3.4%)



PROFIT CENTRES

Vianor Globally – Overview of stores as of 30 September 2009

TOTAL: 585 OUTLETS in 17 countries
(171 owned, 414 franchising/partner)



INDEX

1. General overview of 1-9/2009
2. Nokian Tyres financial performance
3. Profit centres
4. Russia
 - Nokian Tyres' sales development in Russia and CIS
 - Vianor partner outlets in Russia and CIS
 - Overview of Nokian Tyres' Russian operations
 - Overview of the Russian economy
 - Overview of car sales development
 - Tyre sales in the replacement market
 - Consumer confidence 2002-2009
5. Nokian Tyres going forward
6. Appendixes

RUSSIA

Nokian Tyres' sales development in Russia and CIS

- Demand and sales dropped trailing car sales and carry-over stock of distributors
- Sales in Russia in 1-9/2009 were 81.1 m€ (284.6 m€)
- Sales in CIS (excluding Russia) in 1-9/2009 were 46.9 m€ (62.4 m€)

→ Nokian Tyres is clear # 1 in premium tyres in Russia and CIS countries



RUSSIA

Vianor Partner Outlets in Russia and CIS (30 September 2009)

325 outlets, +36 in Q3/2009



Nokian Tyres market position in Russia

- Only global tyre company with a state-of the art and efficient factory in Russia
 - Close access to markets
 - Within customs zone (duty 20% for import)
- Clear market and price leader in core product categories
- Widely recognised and strong brand – both company (Nokian Tyres) and products (Hakkapeliitta)
- Strong distribution chain covering all of Russia – based on long-term and close customer relationships
- Only global producer with a controlled tyre distribution network – there are 325 Vianor outlets in Russia and CIS

➔ *Nokian Tyres to further strengthen its market leader position in Russia*

Nokian Tyres' factory in Russia

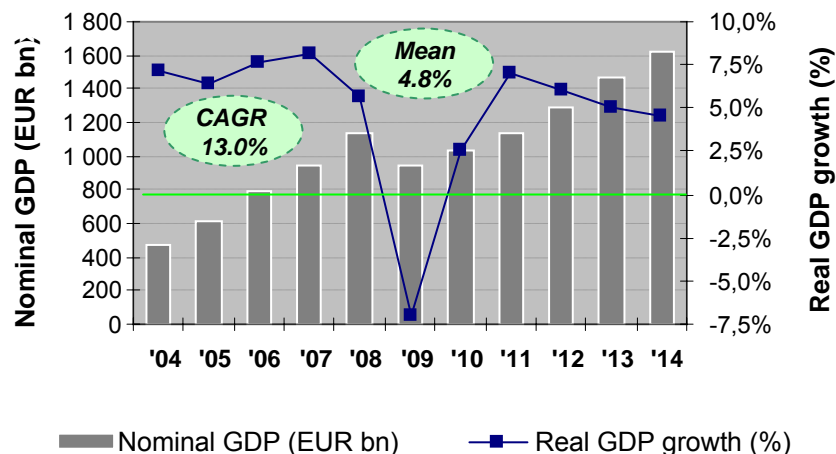
- Six production lines have been operating since 06/2008; restricted production subject to demand in 2009
- 7th line installed Q4/2008, but not manned - line 8 machines in house, lines 9-10 pending
- Full production process in 2009 creates raw material cost savings compared to 2008
- Expansion of the warehouse completed
- Housing project, Hakkapeliitta Village – phase I completed in 2009 and commissioned in October 2009
- Number of personnel September 30, 2009: 640 (671)



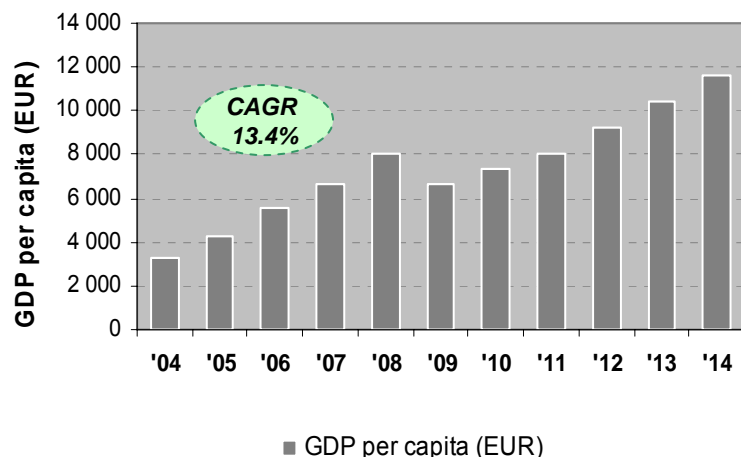
RUSSIA

Russia's economy in deep recession

Russia's GDP growth



Russia's GDP per capita



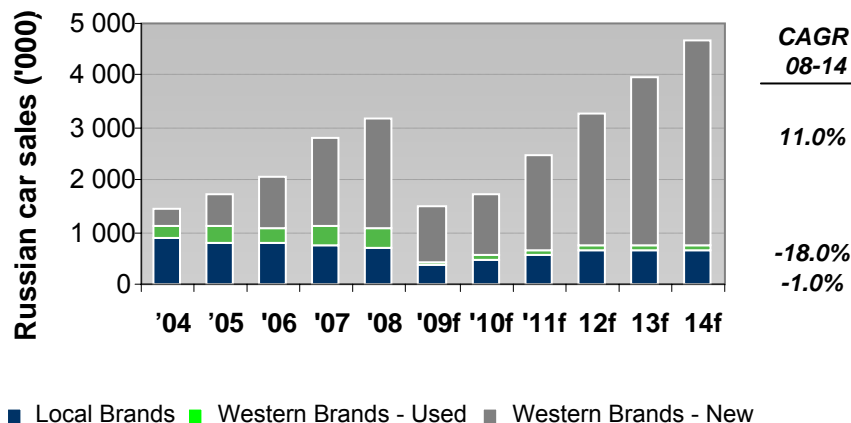
Major trends and expectations

- Russia has been hit hard by the financial and economic crisis triggered by the downfall of stock market and commodity prices
- Economy has fallen into recession in 2009 with an estimated -8.6% decrease in GDP year on year and a forecasted full year growth rate of -6% to -8% – actual growth rate will depend primarily on commodity prices (oil and gas)
- Yet, overall growth trend will continue: average GDP growth for 2008-2014 is estimated at ~4% a year
- Consumer purchasing power is estimated to be lower in 2009 but will start to improve from 2010 onwards
- Ruble's devaluation against major currencies has exceeded 20% in late 2008 – early 2009
 - Russia's Central Bank controlled the speed of devaluation, at the expense of its reserves
 - Further devaluation risk has recently decreased substantially
- Overall, Russia proved to be quite vulnerable to global crisis and commodity price shock; timing and speed of recovery is uncertain

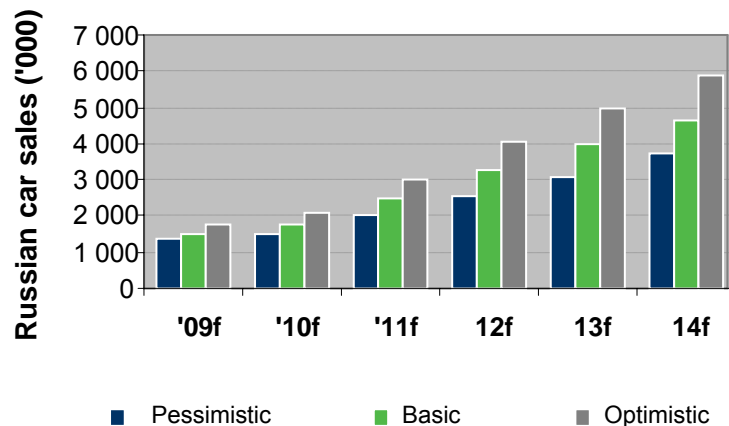
RUSSIA

Car sales suffer from crisis - Speed of recovery uncertain

Russian car sales forecast – basic scenario



Russian Car sales forecast – three scenarios



Car market summary

- New foreign-branded car sales increased in 2008 by 26%
- Car sales were severely hit by financial crisis (lack of consumer credit and increased interest rates), further economy slowdown dropped disposable incomes and demand
- Decrease of car sales continued in 2009 (-51% in Jan-Sep)
- Decline of over 50% is currently forecasted for 2009 in the basic scenario with recovery starting in 2010 and gaining momentum in 2011 - 2012

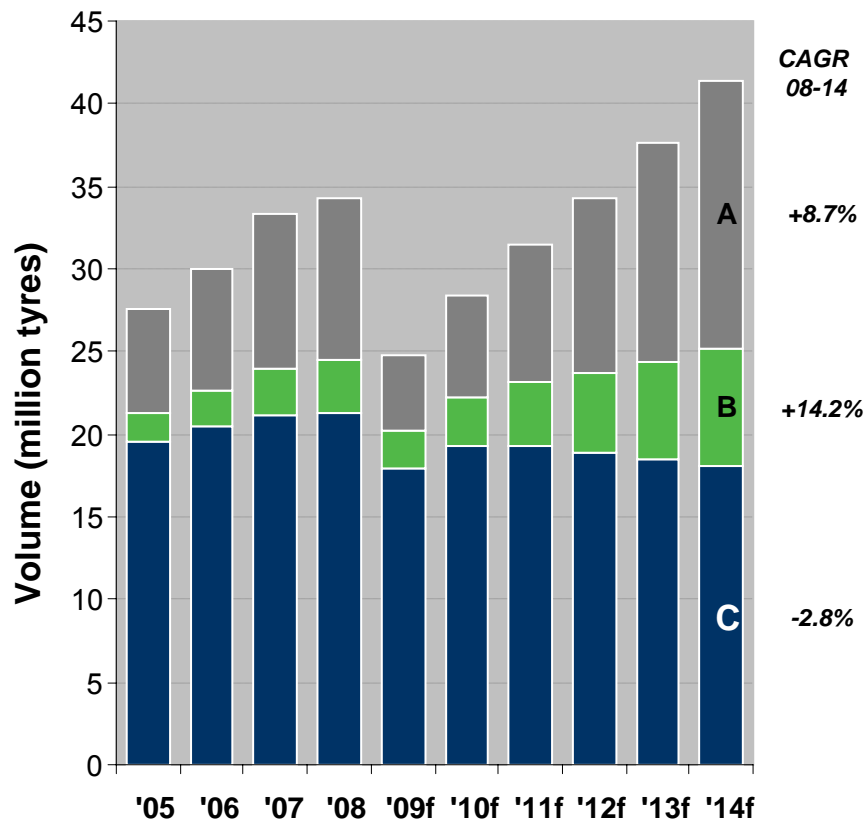
Factors Affecting Car Market in 2009 - 2010

- Liquidity position of banks and their willingness to provide consumer credit
- Market interest rates for car loans and availability of attractive loans subsidized by the Government and car manufacturers
- Degree of crisis' impact on the real economy and consumer demand through disposable incomes

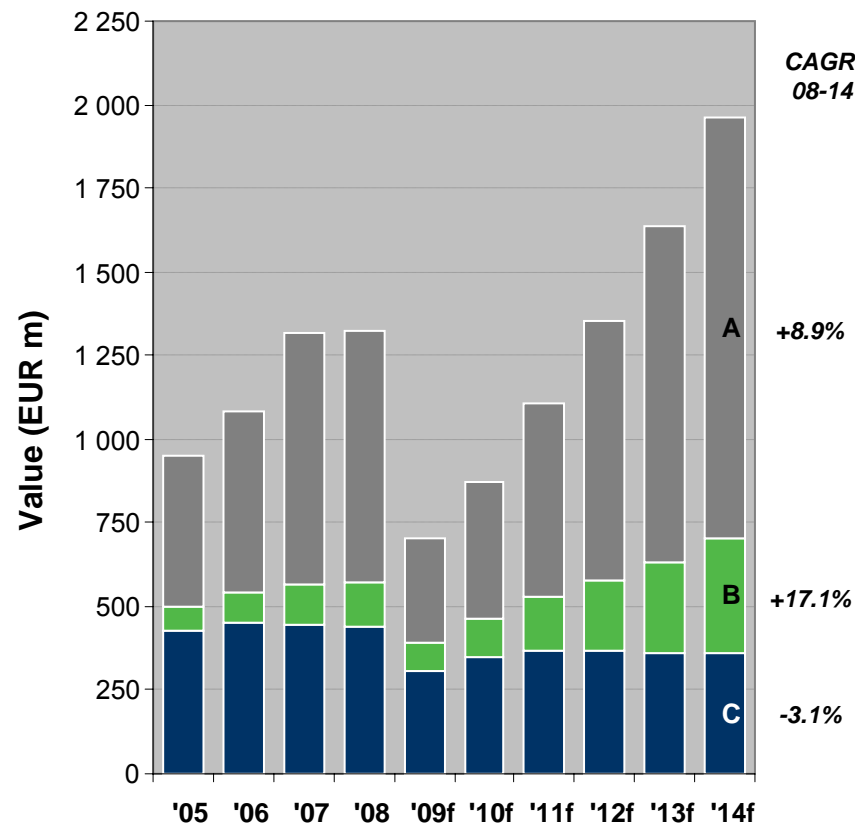
Huge market potential has not disappeared

- Consumer demand is bound to recover once crisis is over

Car and van tyre replacement market (volume)



Car and van tyre replacement market (value)

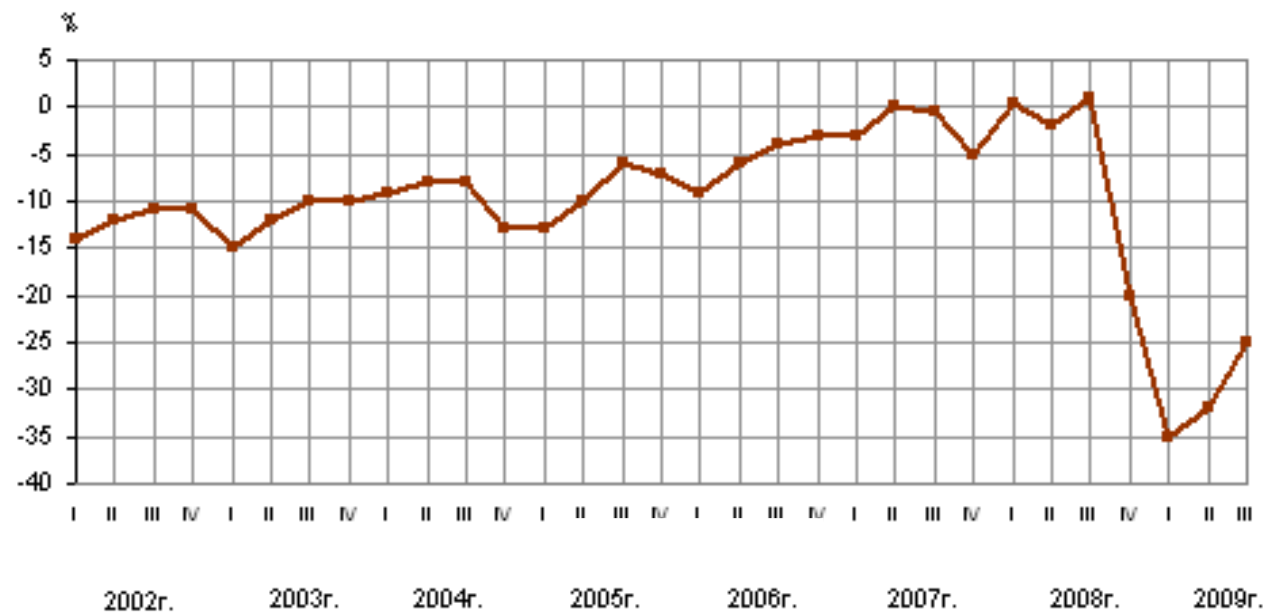


Note: Traditional segments' price positioning: index 100 = market leader; A: > 80; B: 60 – 80; C: < 60
 Only replacement market included

Source: Nokian Tyres estimates

RUSSIA

Consumer confidence 2002-2009



Source: Rosstat

INDEX

1. General overview of 1-9/2009
2. Nokian Tyres financial performance
3. Profit centres
4. Russia
5. Nokian Tyres going forward
6. Appendixes

ASSUMPTIONS

- Challenging market
 - Level of demand stabilized, some signs of recovery
 - Carry-over stocks reduce sales in Russia and CIS
 - New car sales start to show improvement
 - Russian economy stabilized, consumer confidence recovering
 - Currencies on Nokian core markets (excl. Ukraine) have stabilized since early 2009 and show some signs of strengthening.
- Raw material cost reduction supports profitability
 - Raw material cost decreased by 1% in 1-9/2009 vs. 1-9/2008
 - Raw material cost to drop by 20% in H2/2009 vs. H1/2009
- Passenger car tyre operation environment
 - Overall demand still comparatively low
 - Melting carry-over inventories offer growth opportunities
 - Demand improving for winter tyres, shortage of some dimensions
- Heavy tyre market demand
 - OE markets for OTR and heavy tyres start to recover slowly
 - Aftermarket demand below previous year
- Nokian Tyres financial position remains solid
 - No major loans due for payment in 2009
 - Equity ratio 50.5%
 - Undrawn facilities available

NOKIAN TYRES ACTION PLAN

Focus on cash flow and strengthening the market position

- Strengthen market positions
- Defend price positions
- Active launch of new products
- Expand Vianor franchise network
- Utilize strong seasonal logistics
- Utilize most feasible production capacities
- Costs savings program: approx. 50 m€ yearly savings (excl. raw mat.)
- Reduce inventory and receivables by >100 m€
- Cut investments to 85 m€

Outlook for 2009:

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- Recovery of profitability supported by
 - Increasing share of Russian production
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- Year 2009 estimates:
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INDEX

1. General overview of 1-9/2009
2. Nokian Tyres financial performance
3. Profit centres
4. Russia
5. Nokian Tyres going forward
6. Appendixes
 - Nokian Hakkapeliitta 7
 - Magazine test results, autumn 2009
 - Personnel in 2009
 - Shareholders & share price development
 - Financing: Loans and net Financial Expenses
 - Financials 1-9/2009
 - Competitor comparison 1998-2009
 - Development of key financials 2003-2008
 - RONA (%) and net operating performance (EVA) 2003-2008
 - Cash flow 2003-2008

APPENDIX

Nokian Hakkapeliitta 7

Introduction to a new generation of studded tyres

- New studded car tyre family for key markets.
- Altogether 49 tyre sizes – market's widest range.
- Deliveries of first sizes have already started.

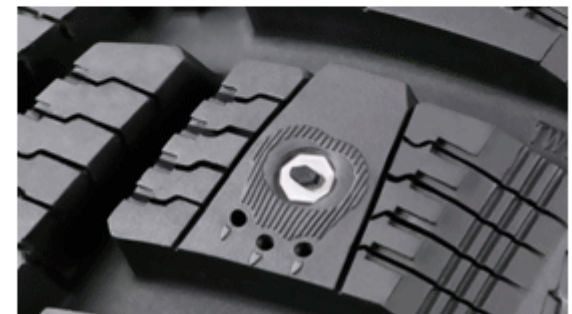
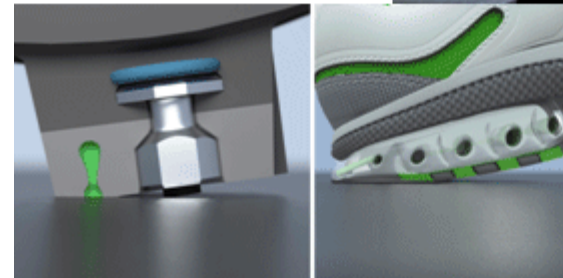
Superb performance through new innovations

- **New** Anchor studs
- **New** Air Claw Technology - air damping of studs
- **New** Cryo-silane compound
- **New** Slush edges

Clear benefits for Nokian Tyres


















- Further strengthen market and price leader position in core markets
- Superior product range in winter tyres
- Market leader products a spearhead for success
 - Nokian Hakkapeliitta 7
 - Nokian Hakkapeliitta R

→ **Technological leadership always the driver for growth!**



APPENDIX

Magazine test results, autumn 2009

Magazine	Product	Result	Strength
	Nokian Hakkapeliitta 7, 175/65 R14	1/10	Winter grip, rolling resistance (RR).
	Nokian Hakkapeliitta 7, 205/55 R16	1/8	Properties on ice, snow and slush.
	Nokian Hakkapeliitta 7, 205/55 R16	1 tie/13	Winter grip, handling.
	Nokian Hakkapeliitta 7, 205/55 R16	1/8	Braking and acceleration on ice.
	Nokian Hakkapeliitta 7, 205/55 R16	1 tie/13	Winter grip and handling.
	Nokian Hakkapeliitta 7, 205/55 R16	4/6	Emergency manoeuvring.
	Nokian Hakkapeliitta 7, 175/65 R14	1/3	Grip on ice and snow, stability.
	Nokian Hakkapeliitta 7, 205/55 R16	1/9	Braking and grip on snow and ice, RR.
	Nokian Hakkapeliitta 7, 175/65 R14	1/3	Properties on snow and ice, silent.
	Nokian Hakkapeliitta R, 205/55 R16	2 tie/8	Handling on ice and snow.
	Nokian Hakkapeliitta R, 175/65 R14	3/7	Winter grip, rolling resistance.
	Nokian Hakkapeliitta R, 205/55 R16	2/14	Properties on snow and ice.
	Nokian Hakkapeliitta R, 205/55 R16	1/8	Properties on snow and ice.
	Nokian Hakkapeliitta R, 205/55 R16	3/8	Properties on snow and ice.
	Nokian Hakkapeliitta R, 205/55 R16	2/5	Rolling resistance, comfortable.
	Nokian Hakkapeliitta R, 175/65 R14	1/3	Grip on snow, handling on snow and ice, RR.
	Nokian Hakkapeliitta R, 175/65 R14	1/8	Properties on snow and ice, handling on asphalt.

APPENDIX

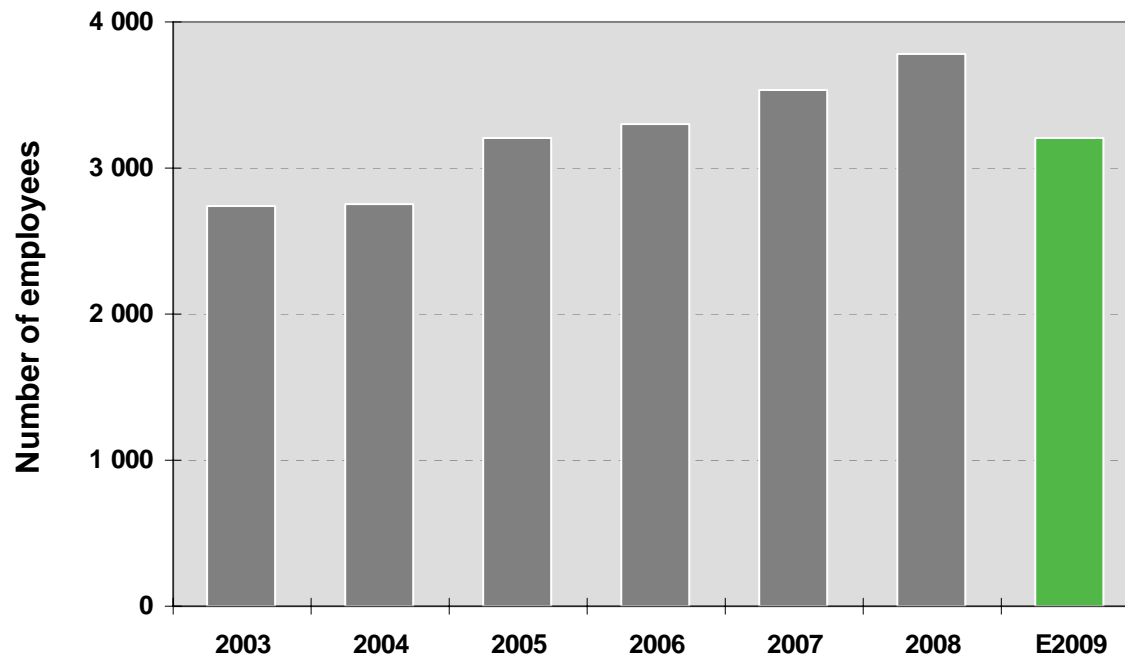
Personnel in 2009

Personnel at the end of Q3/2009: 3,259 (3,877)

- Vianor: 1,341 (1,506)
- Russia: 640 (671)

Personnel in 1-9/2009:

- 525 job cuts in 2009 (Nokia and Vianor)
- Temporary lay-offs for personnel in all business units

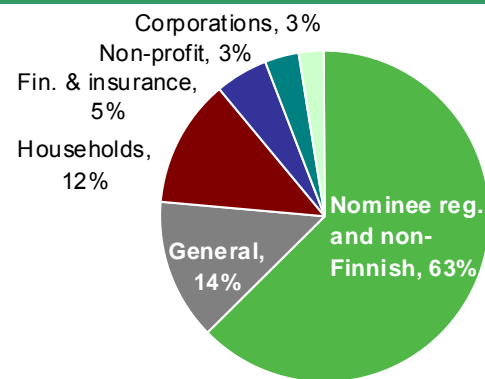


APPENDIX

Major shareholders as of September 30, 2009

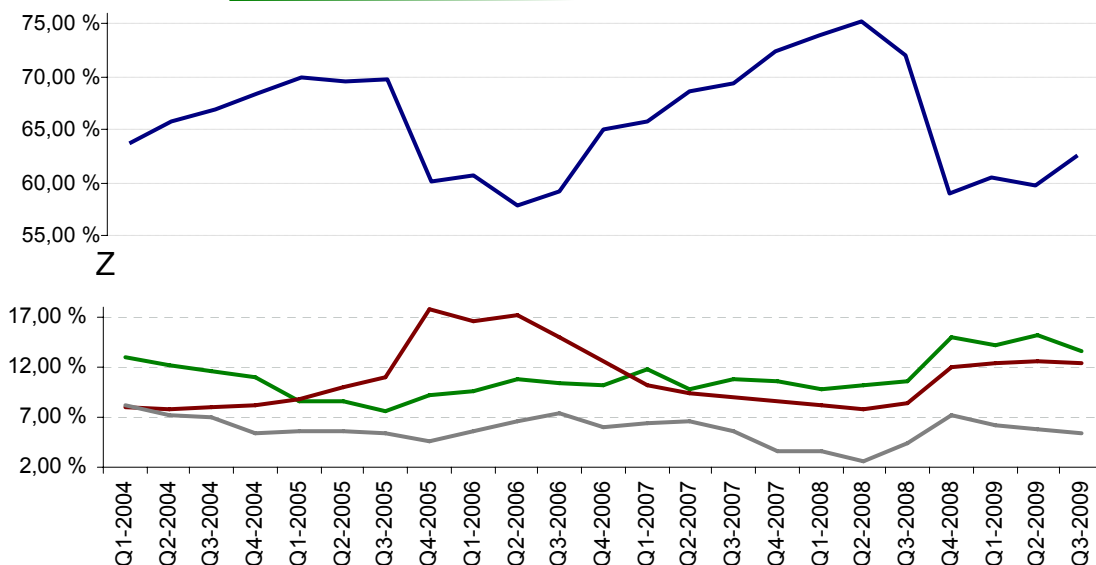
Major Domestic Shareholders	Number of Shares	Share of Capital (%)	Change from 31 August 2009
1 Varma Mutual Pension Insurance Company	8 312 178	6.66	0
2 Ilmarinen Mutual Pension Insurance Company	3 305 654	2.65	-200 000
3 The State Pension Fund	2 000 000	1.6	0
4 Tapiola Mutual Pension Insurance Company	1 280 000	1.03	0
5 Mandatum Life Insurance Company Limited	926 660	0.74	1660
6 Nordea	876 403	0.7	0
7 OP Investment Funds	704 774	0.56	-239 156
8 Sijoitusrahasto Aktia Capital	562 514	0.45	15 000
9 Barry Staines Linoleum Oy	450 000	0.36	0
10 The Finnish Cultural Foundation	446 000	0.36	0
Major Domestic Shareholders total	18 864 183	15.1%	(422 496)
Foreign Shareholders ¹⁾	78 197 172	62.6%	
Bridgestone Europe NV/SA ²⁾	20 000 000	16.0%	

Division by Category as of 30 September 2009



Total number of shares: 124,848,890

Shareholder development by category Q1/2004 – Q3/2009



- Nominee registered
- General government
- Household
- Finance and insurance

Note: Options, free (Sept. 30, 2009)

2004C: 244,309 pcs (7,424 in company's possession)

2007A: 2,249,850 (104,490 in company's possession)

2007B: 2,250,000 (414,475 in company's possession)

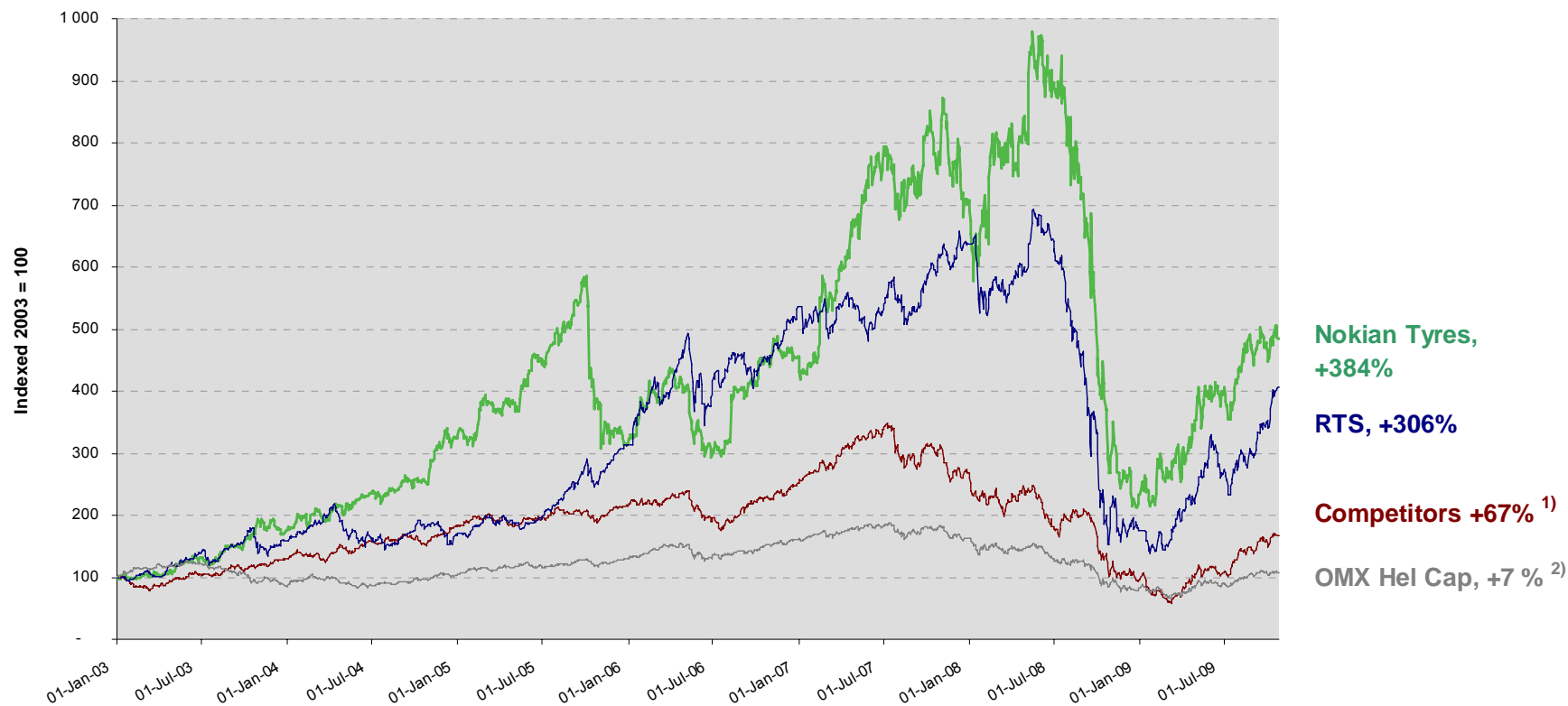
2007C: 2,250,000 (1,143,100 in company's possession)

1) Includes also shares registered in the name of a nominee.

2) In the name of a nominee.

APPENDIX

Comparing share price development to main indexes 2003-2009



	From Jan 2003	LTM	YTD	26-Oct-09
High	33,30	17,15	17,15	16,45
Average	14,03	11,81	12,47	16,45
Low	3,30	7,23	7,27	16,45

Source: Factset, as of 26 Oct 2009.

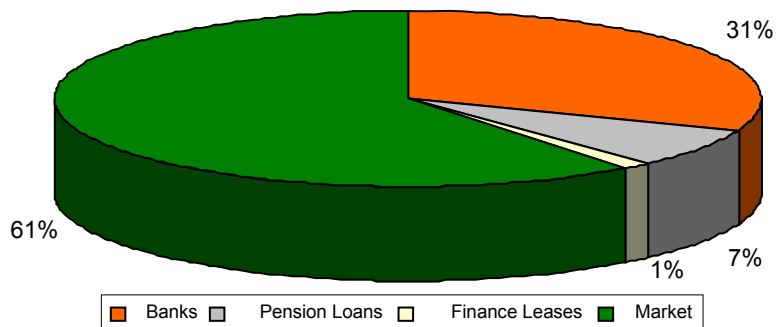
1) The composite consists of an indexed average values of the main peers of Nokian Tyres.

2) OMX Helsinki Cap is calculated assuming a natural continuation of HEX Portfolio Index.

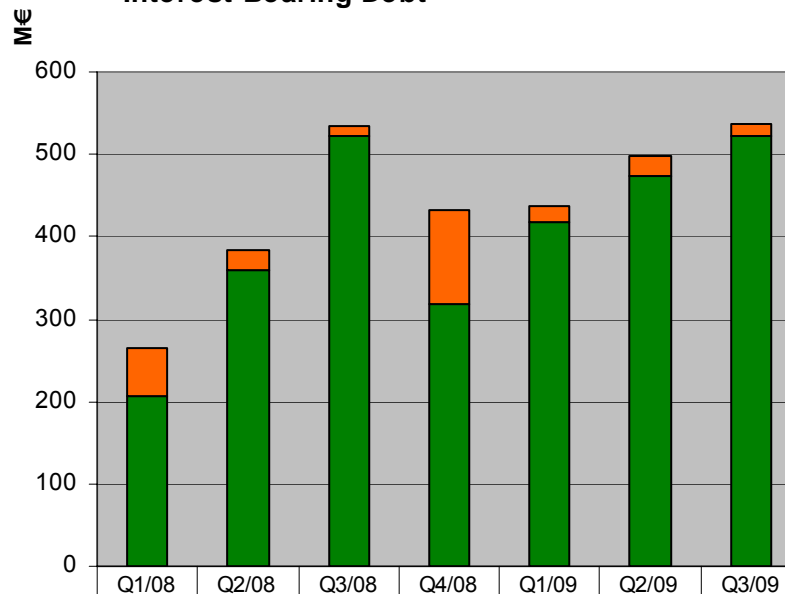
APPENDIX

Financing: loans 30.9.2009

Interest Bearing Debt 537.5 M€(Q3/09)



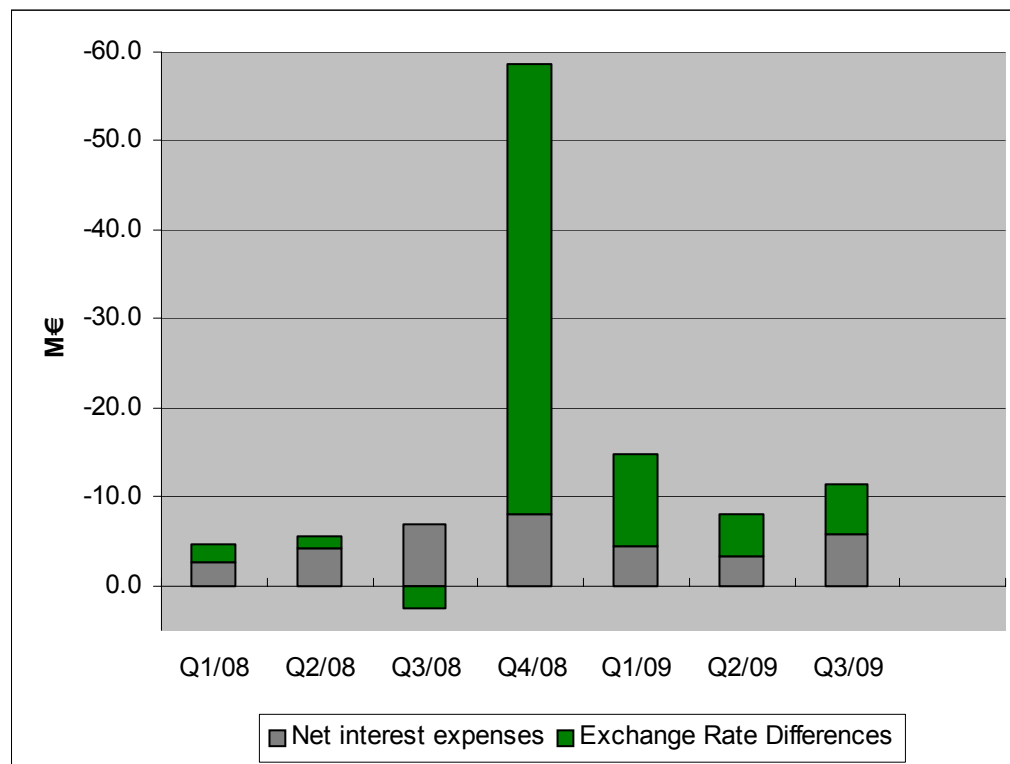
Interest-Bearing Debt



Cash and Cash Equivalents	59	26	14	113	21	24	16
Interest-Bearing Net Debt	207	359	522	319	418	474	521

APPENDIX

Financing: Net Financial Expenses



- Net Financial Expenses 2008: 73.2 m€
- In exchange rate differences Q4/2008: 34.0 m€ from UAH and 7.9 m€ from RUB
- In exchange rate differences Q1/2009: majority from RUB and KTZ

APPENDIX

CONSOLIDATED INCOME STATEMENT

CONSOLIDATED INCOME STATEMENT

Million euros	7-9/09	7-9/08	1-9/09	1-9/08	Last 12 months	1-12/08	Change %
Net sales	204.1	282.8	550.8	813.2	818.5	1 080.9	-32.3
Cost of sales	-109.9	-150.9	-334.6	-435.9	-486.9	-588.1	-23.2
Gross profit	94.2	131.9	216.2	377.3	331.6	492.7	-42.7
Other operating income	0.2	0.4	1.2	1.0	2.4	2.2	24.2
Selling and marketing expenses	-39.4	-47.0	-124.4	-143.3	-179.8	-198.8	-13.2
Administration expenses	-5.3	-6.5	-18.0	-17.9	-27.6	-27.4	0.7
Other operating expenses	-5.9	-6.9	-13.8	-16.6	-19.0	-21.8	-17.0
Operating result	43.7	71.9	61.2	200.5	107.7	247.0	-69.5
Financial income	15.1	5.3	73.5	27.2	157.4	111.1	170.0
Financial expenses	-26.8	-9.8	-108.0	-41.8	-250.5	-184.3	158.6
Result before tax	32.1	67.5	26.7	185.9	14.5	173.8	-85.6
Tax expense (1)	-4.5	-15.1	2.3	-34.5	2.9	-33.9	-106.7
Result for the period	27.5	52.4	29.0	151.5	17.4	139.9	-80.8
Attributable to:							
Equity holders of the parent	27.5	52.4	29.0	151.5	17.4	139.9	
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	
Earnings per share from the profit attributable to equity holders of the parent							
basic, euros	0.22	0.42	0.23	1.22	0.14	1.12	-80.9
diluted, euros	0.22	0.43	0.26	1.17	0.18	1.10	-78.1

1) Tax expense in the consolidated income statement is based on the taxable result for the period.

APPENDIX

CONSOLIDATED OTHER COMPREHENSIVE INCOME

CONSOLIDATED OTHER COMPREHENSIVE INCOME Million euros	7-9/09	7-9/08	1-9/09	1-9/08	1-12/08
Result for the period	27.5	52.4	29.0	151.5	139.9
Other comprehensive income, net of tax:					
Gains/Losses from hedge of net investments in foreign operations	-3.5	-2.5	-14.3	0.9	6.2
Interest rate swaps	0.0	-0.1	0.0	0.1	-0.1
Translation differences on foreign operations (2	-0.5	8.9	-25.8	-2.7	-46.4
Total other comprehensive income for the period, net of tax	-4.0	6.3	-40.1	-1.7	-40.3
Total comprehensive income for the period	23.5	58.7	-11.0	149.7	99.6
Total comprehensive income attributable to:					
Equity holders of the parent	23.5	58.7	-11.0	149.7	99.6
Minority interest	0.0	0.0	0.0	0.0	0.0

2) Since the beginning of this year the Group has internal loans that are recognised as net investments in foreign operations in accordance with IAS 21 'The Effects of Changes in Foreign Exchange Rates'.

APPENDIX

KEY RATIOS

KEY RATIOS	30.9.09	30.9.08	31.12.08	Change %
Equity ratio, %	50.5	51.6	54.8	
Gearing, %	72.0	63.6	41.0	
Equity per share, euro	5.80	6.57	6.20	-11.8
Interest-bearing net debt, mill. euros	521.2	521.6	319.0	
Capital expenditure, mill. euros	76.9	114.2	181.2	
Depreciation and amortisations, mill. euros	45.8	40.8	56.2	
Personnel, average	3 536	3 766	3 812	
Number of shares (million units)				
at the end of period	124.85	124.83	124.85	
in average	124.85	124.54	124.61	
in average, diluted	129.41	132.40	131.47	

APPENDIX: CONSOLIDATED STATEMENT OF FINANCIAL POSITION

CONSOLIDATED STATEMENT OF FINANCIAL POSITION Million euros	30.9.09	30.9.08	31.12.08
Non-current assets			
Property, plant and equipment	509.6	493.3	499.8
Goodwill	54.9	54.9	53.9
Other intangible assets	19.6	13.8	19.0
Investments in associates	0.1	0.1	0.1
Available-for-sale financial assets	0.2	0.3	0.2
Other receivables	10.4	14.0	11.6
Deferred tax assets	31.4	27.8	20.3
Total non-current assets	626.2	604.2	604.9
Current assets			
Inventories	249.4	275.0	290.9
Trade receivables	408.2	598.1	268.4
Other receivables	132.9	101.2	143.0
Cash and cash equivalents	16.3	13.8	113.2
Total current assets	806.8	988.0	815.5
Equity			
Share capital	25.0	25.0	25.0
Share premium	155.2	155.0	155.2
Translation reserve	-93.1	-14.7	-53.0
Fair value and hedging reserves	-0.1	0.1	-0.1
Retained earnings	636.6	655.2	647.6
Minority interest	0.0	0.0	2.7
Total equity	723.6	820.6	777.3
Non-current liabilities			
Deferred tax liabilities	27.5	28.0	27.6
Provisions	1.2	0.0	1.1
Interest-bearing liabilities	214.7	295.6	394.5
Other liabilities	2.1	2.2	2.1
Total non-current liabilities	245.4	325.8	425.3
Current liabilities			
Trade and other payables	140.1	204.9	178.9
Provisions	1.1	1.1	1.1
Interest-bearing liabilities	322.8	239.8	37.8
Total current liabilities	464.0	445.8	217.8
Total assets	1 433.0	1 592.2	1 420.4

APPENDIX

CONSOLIDATED STATEMENT OF CASH FLOWS

CONSOLIDATED STATEMENT OF CASH FLOWS	1-9/09	1-9/08	1-12/08
Million euros			
Cash flows from operating activities:			
Cash generated from operations	-67.8	-158.8	201.1
Financial items and taxes	-5.7	-78.0	-182.7
Net cash from operating activities	-73.5	-236.8	18.4
Cash flows from investing activities:			
Net cash used in investing activities	-76.9	-126.2	-177.2
Cash flows from financing activities:			
Proceeds from issue of share capital	0.0	6.3	6.4
Change in current financial receivables and debt	281.3	228.6	25.1
Change in non-current financial receivables and debt	-177.4	45.9	147.5
Dividends paid	-49.9	-62.3	-62.3
Net cash from financing activities	54.0	218.5	116.7
Net change in cash and cash equivalents	-96.3	-144.5	-42.1
Cash and cash equivalents at the beginning of the period	113.2	158.1	158.1
Effect of exchange rate changes	0.6	-0.2	2.8
Cash and cash equivalents at the end of the period	16.3	13.8	113.2
	-96.3	-144.5	-42.1

The effect of exchange rate changes 0.6 million euros are included in the net cash from operating activities. Year 2008 that effect was -0.2 million euros.

APPENDIX

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Million euros

	Share capital	Share premium	Trans- lation reserve	Fair value and hedging reserves	Retained earnings	Mino- rity inte- rest	Tot.
Equity, Jan 1st 2008	24.7	149.0	-12.8	0.0	551.9	0.0	712.8
Dividends paid					-62.3		-62.3
Exercised warrants	0.2	6.1					6.3
Share-based payments					13.5		13.5
Other changes					0.4		0.4
Total comprehensive income for the period			-1.8	0.1	151.5		149.8
Change in minority interest							0.0
Equity, Sep 30th 2008	25.0	155.0	-14.7	0.1	655.2	0.0	820.6
Equity, Jan 1st 2009	25.0	155.2	-53.0	-0.1	647.6	2.7	777.3
Dividends paid					-49.9		-49.9
Exercised warrants	0.0	0.0					0.0
Share-based payments					9.0		9.0
Other changes					0.9		0.9
Total comprehensive income for the period			-40.1	0.0	29.0		-11.0
Change in minority interest						-2.7	-2.7
Equity, Sep 30th 2009	25.0	155.2	-93.1	-0.1	636.6	0.0	723.6

APPENDIX

SEGMENT INFORMATION

Million euros	7-9/09	7-9/08	1-9/09	1-9/08	1-12/08	Change %
Net sales						
Passenger car tyres	146.7	212.1	391.7	597.8	741.6	-34.5
Heavy tyres	12.0	24.4	34.8	77.8	97.7	-55.3
Vianor	57.3	64.5	168.7	191.8	308.3	-12.0
Other operations	9.7	12.0	19.2	24.4	33.4	-21.5
Eliminations	-21.6	-30.2	-63.6	-78.7	-100.2	
Total	204.1	282.8	550.8	813.2	1 080.9	-32.3
Operating result						
Passenger car tyres	43.3	72.9	78.1	201.7	230.0	-61.3
Heavy tyres	1.8	4.1	-2.2	15.5	17.7	-114.3
Vianor	-2.2	-2.2	-10.8	-6.7	4.4	-61.2
Other operations	1.0	-0.5	-2.8	-4.5	-6.4	38.1
Eliminations	-0.3	-2.3	-1.0	-5.4	1.2	
Total	43.7	71.9	61.2	200.5	247.0	-69.5
Operating result, % of net sales						
Passenger car tyres	29.5	34.4	19.9	33.7	31.0	
Heavy tyres	15.1	16.7	-6.4	19.9	18.1	
Vianor	-3.8	-3.4	-6.4	-3.5	1.4	
Total	21.4	25.4	11.1	24.7	22.8	
Cash Flow II						
Passenger car tyres	-20.4	-142.6	-102.1	-244.1	-2.3	58.2
Heavy tyres	-1.2	-4.0	-0.6	-7.9	10.6	92.4
Vianor	-10.7	-13.1	-18.6	-30.3	1.4	38.6
Total	-37.5	-141.8	-126.1	-288.7	9.5	56.3

APPENDIX

CONTINGENT LIABILITIES

CONTINGENT LIABILITIES	30.9.09	30.9.08	31.12.08
Million euros			
FOR OWN DEBT			
Mortgages	0.9	1.0	0.9
Pledged assets	35.1	42.4	37.4
OTHER OWN COMMITMENTS			
Guarantees	3.0	1.9	2.1
Leasing and rent commitments	105.9	103.2	104.9
Purchase commitments of property, plant and equipment	4.2	2.4	1.5
DERIVATIVES	30.9.09	30.9.08	31.12.08
Million euros			
INTEREST RATE DERIVATIVES			
Interest rate swaps			
Notional amount	4.0	14.6	14.4
Fair value	-0.2	0.1	-0.1
FOREIGN CURRENCY DERIVATIVES			
Currency forwards			
Notional amount	438.1	651.3	396.5
Fair value	-12.4	-0.1	24.4
Currency options, purchased			
Notional amount	47.4	40.8	5.0
Fair value	0.3	1.4	0.5
Currency options, written			
Notional amount	91.4	74.2	10.1
Fair value	-0.9	-1.2	-0.3

APPENDIX

DEFINITIONS OF CONSOLIDATED KEY FINANCIAL INDICATORS

Earnings per share, euro:

Result for the period attributable to the equity holders of the parent / Average adjusted number of shares during the period

Earnings per share (diluted), euro:

Result for the period attributable to the equity holders of the parent / Average adjusted and diluted number of shares during the period

- The share options affect the dilution as the average share market price for the period exceeds the defined subscription price.

Equity ratio, %:

Total equity x 100 / (Total assets - advances received)

Gearing, %:

Interest-bearing net debt x 100 / Total equity

Equity per share, euro:

Equity attributable to equity holders of the parent / Adjusted number of shares on the reporting date

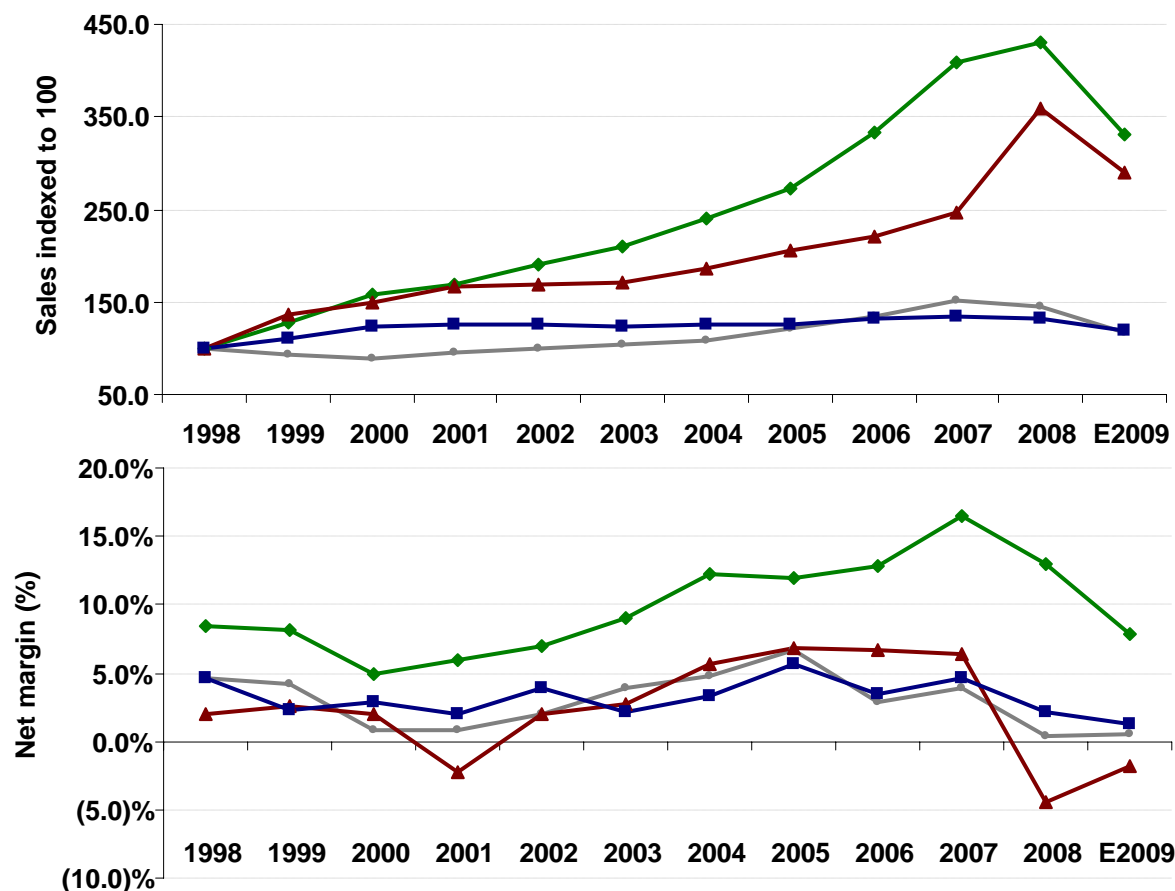
Operating margin:

Operating result, % of net sales

APPENDIX

Competitor comparison 1998-2009E

Nokian Tyres' operational performance (growth and profitability) has been clearly better than that of the main peers during the past 10 years. The clearly better profitability protects the company profits during recessions and potential downturns.



—◆— Nokian Tyres

—●— Bridgestone

—▲— Continental¹⁾

—■— Michelin

Net sales growth CAGR 2005 – 2009E

Nokian	21%
Michelin	-5%
Bridgestone	-2%
Continental	20% ¹⁾

Net income 2005 – 2009E

	CAGR	Margin
Nokian	-6%	12.4%
Michelin	-32%	3.4%
Bridgestone	-49%	2.8%
Continental	n.m.	2.7%

Source: Company data and consensus research estimates for Nokian Tyres and the peers as per Factset 22 October 2009.

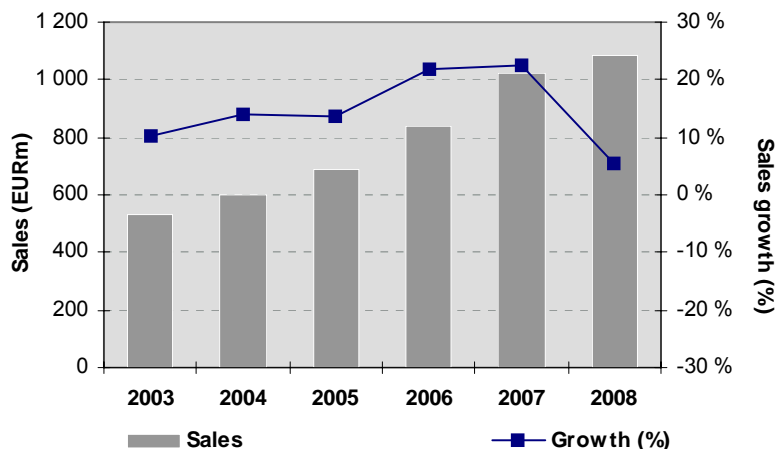
Note: "n.m." means that the results would be non-meaningful or that the calculation is not possible due to negative results.

1) Continental sales for 2008 not comparable due to VDO acquisition. Sales growth is for 2005-2007. Growth of Nokian Tyres' sales growth during the same period was 49%.

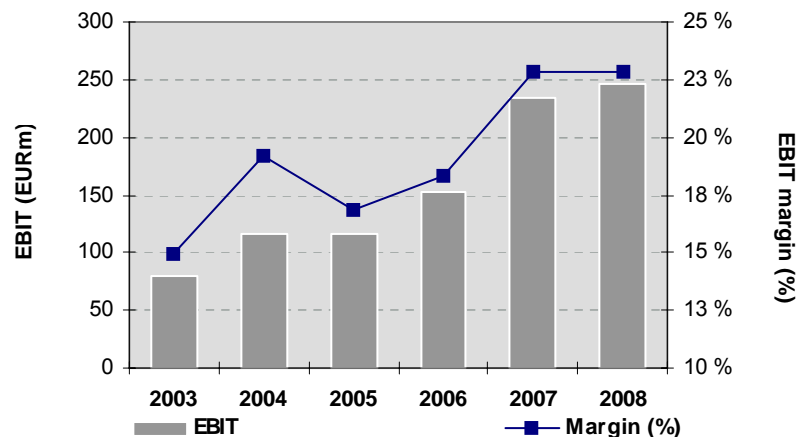
APPENDIX

Development of key financials 2003-2008

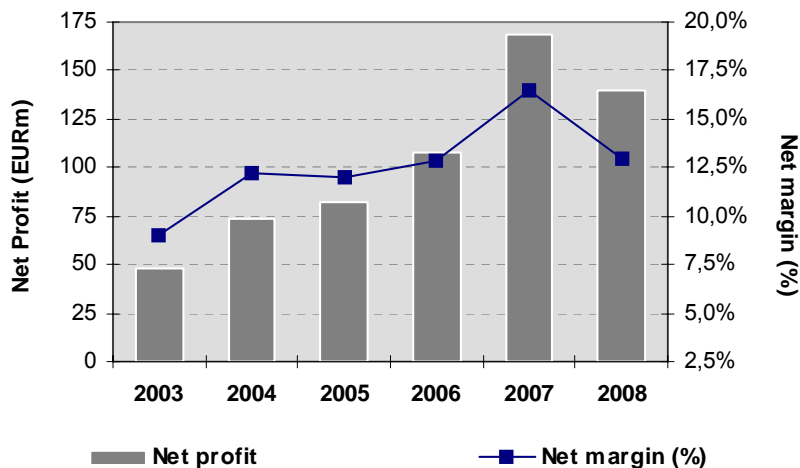
Net sales (EURm) and Net sales growth (%)



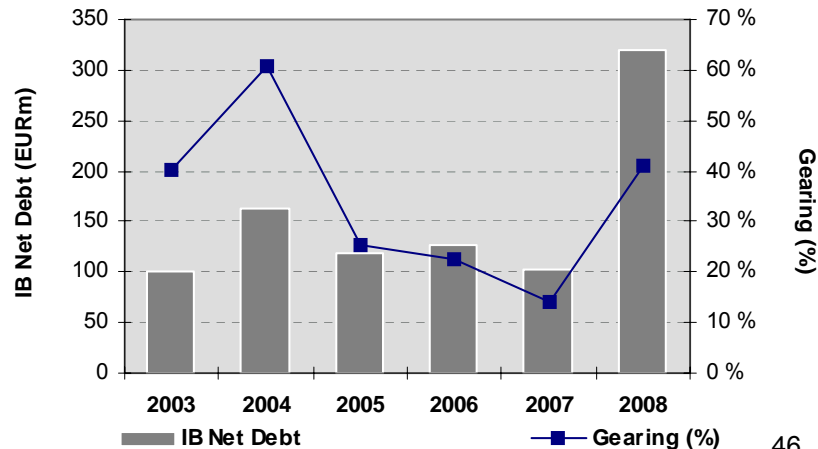
EBIT (EURm) and EBIT margin (%)



Net profit (EURm) and net margin (%)



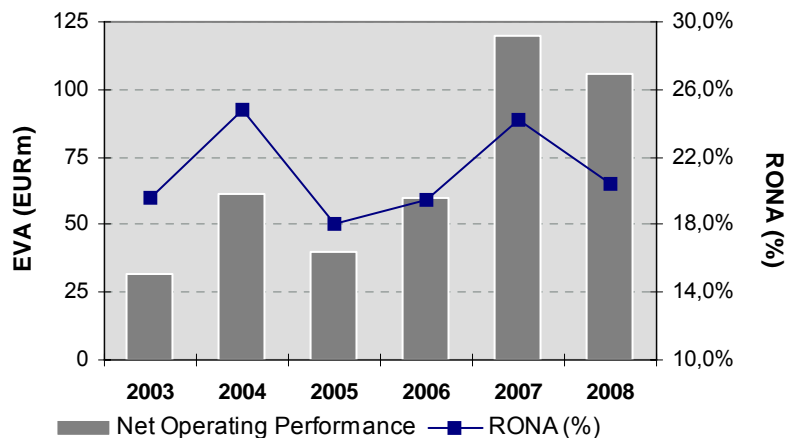
IB net debt (EURm) and gearing (%)



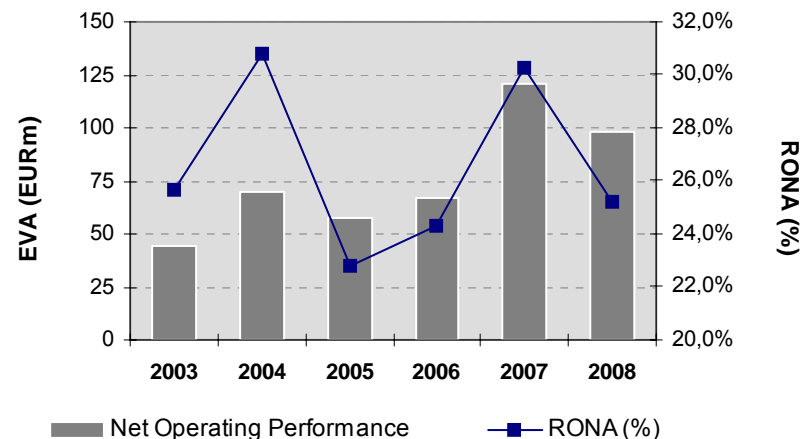
APPENDIX

RONA (%) and net operating performance (EVA) ¹⁾ 2003-2008

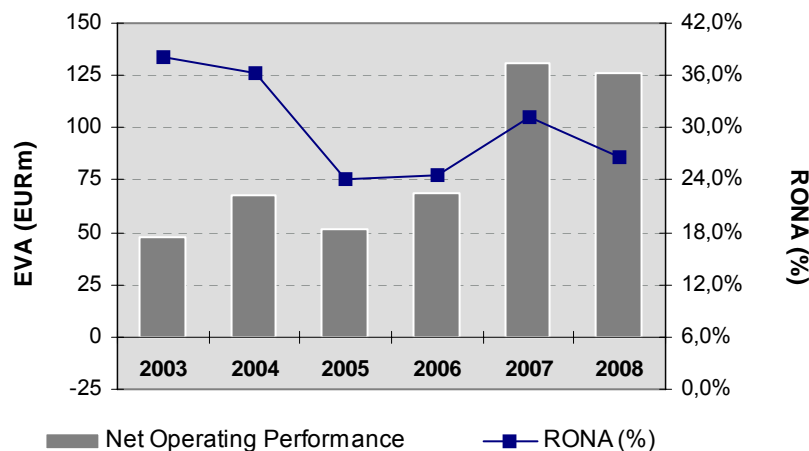
Group EVA (EURm) and RONA (%)



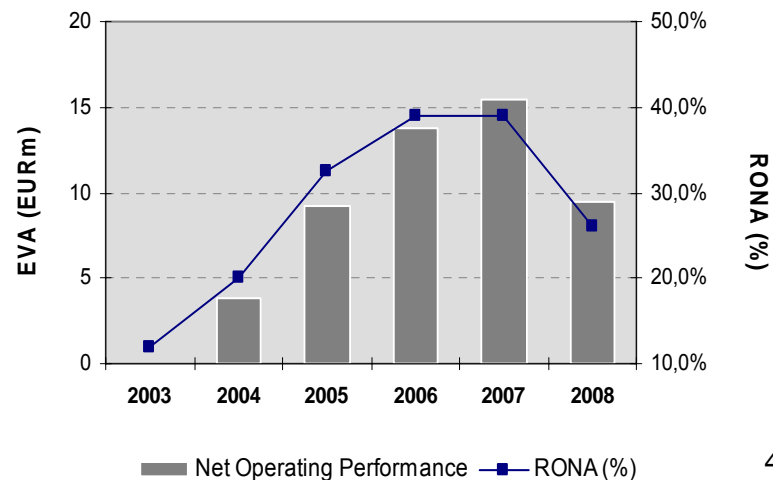
Manufacturing EVA (EURm) and RONA (%)



Car and Van Tyres EVA (EURm) and RONA (%)



Heavy Tyres EVA (EURm) and RONA (%)



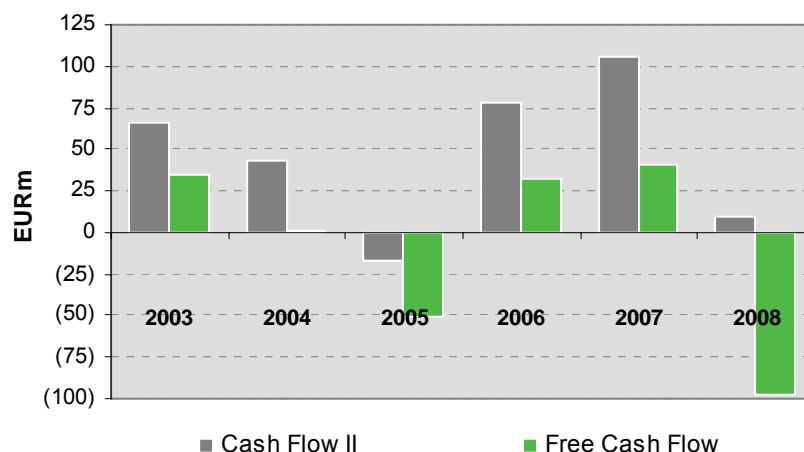
¹⁾ EVA is calculated based on 12% interest on capital employed.

APPENDIX

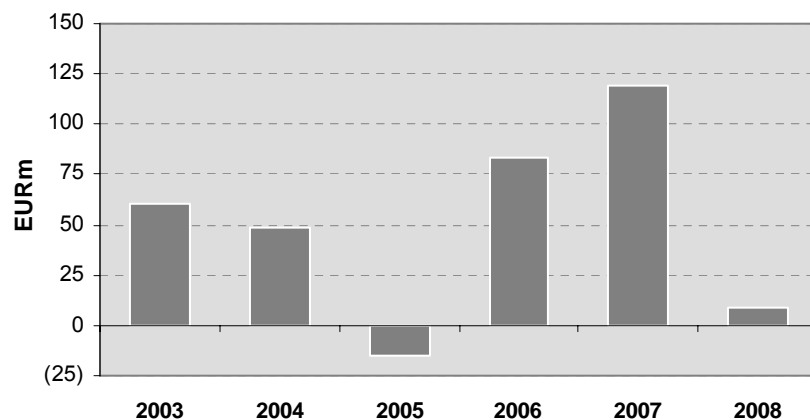
Group Cash Flow and Free Cash Flow 2003-2008

- Free cash flow for 2008 was negative
- Operative cash flow (Cash Flow II) was still positive
- Free cash flow clearly positive in 2009
 - Lower investments
 - Cash flow positive changes in the NWC

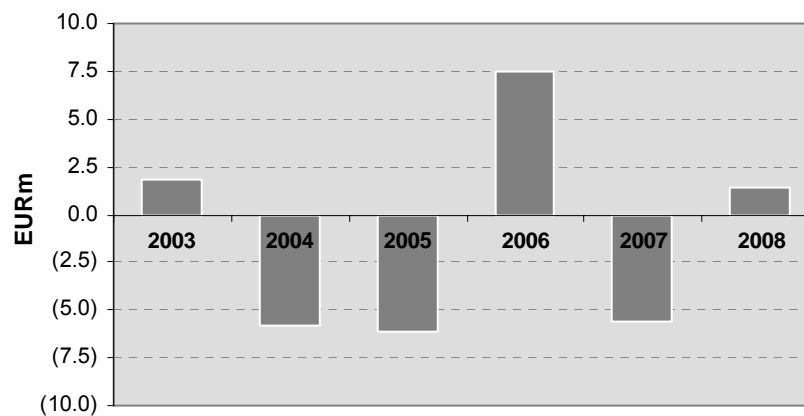
Group Cash Flow II and Free Cash Flow



Manufacturing Cash Flow II



Vianor Cash Flow II



Trust the Natives.